



Absorption Rate

July 2009- Kanawha Valley Market

394

Months Sale

÷

2

Months

=

197

Monthly Sales

1485

Current Inventory

÷

197

Monthly Sales

=

7.5

Months of Inventory

Seller's Market

(months)

Buyer's Market

1 2 3 4 5 6 7 8 9 10 11 12